



SageCRM.com SalesTeam

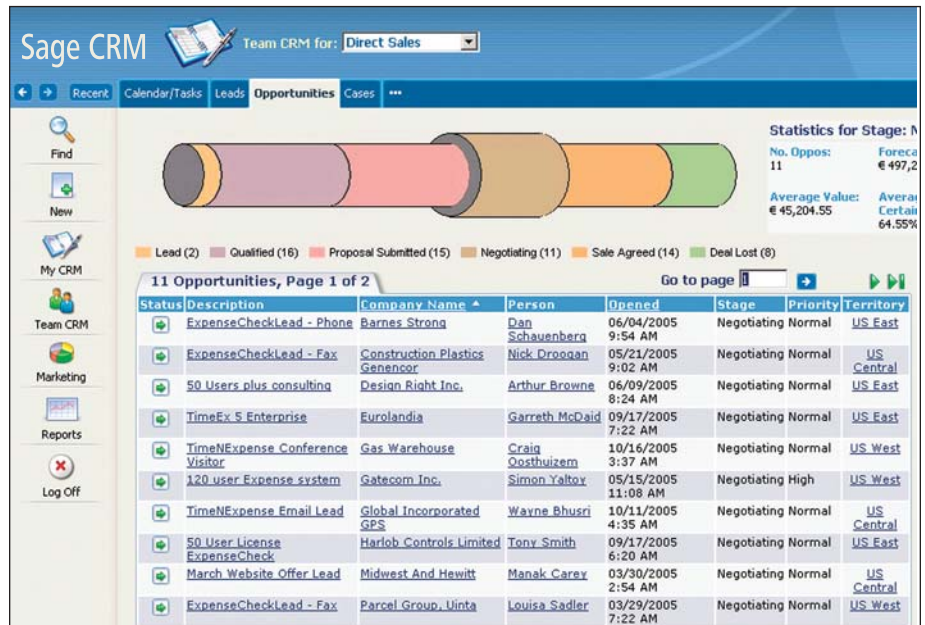
SageCRM.com SalesTeam is a comprehensive, on-demand customer relationship management (CRM) solution that allows your sales teams to find customers, close sales faster, and build lasting, more profitable relationships.

With SageCRM.com SalesTeam, you can:

- Empower your staff with access to vital partner, prospect, and customer data — anytime, anywhere.
- Access account details and relevant customer information including sales opportunities, interactions, multiple contacts, e-mail, and documents sent and received.
- Manage your sales pipeline and forecast and report on key sales metrics.
- Manage and analyze all current and historical account details.
- Eliminate hardware and software costs associated with maintaining and upgrading separate applications.
- Migrate your data to an in-house CRM system if and when your business needs change.
- Integrate with other applications using our sophisticated Web Services interface.
- And much more!



ON-DEMAND SALES FORCE AUTOMATION



SageCRM.com SalesTeam provides a complete view of your sales pipeline.

Increase Sales Opportunities and Reduce Operating Costs

SageCRM.com SalesTeam is a subscription-based, hosted CRM solution that provides your sales professionals direct access to critical, immediate customer information. It provides essential tools for effectively managing, forecasting, and reporting through all phases of the sales cycle from sales analysis to account and opportunity management.

Quick to implement, easy to use, and loaded with powerful features, SageCRM.com SalesTeam allows key personnel to provide better, more personalized service. With SageCRM.com, your business can reach new levels of customer profitability while retaining loyal customers.

SageCRM.com SalesTeam is quick to deploy and with minimal disruption to business operations. You will be able to migrate your data and be up and running within days. There are no servers to purchase and manage, databases to administer, or nightly backups to perform. SageCRM.com customers only pay a low monthly fee for what they use, and can immediately start realizing return on their investment.

As your business expands and process integration becomes critical, you can simply migrate your SageCRM.com database to an in-house CRM system. SageCRM.com offers seamless migration to our on-site system, Sage CRM, without extensive configuration or high cost.



SageCRM.com SalesTeam On-Demand Sales Force Automation

SageCRM.com SalesTeam enables you to quickly and easily view all of the sales opportunities in your pipeline, so you can more effectively gauge customer demand and generate more accurate sales forecasts.

FEATURES:

Flexible

A comprehensive CRM solution enables organizations to guarantee their sales professionals have fast, up-to-date access to critical data regardless of where those employees are located. With SageCRM.com SalesTeam, you have the freedom to support a mobile workforce. Even when not connected to a network, mobile users can work offline and later synchronize with the central server using the optional Offline Client option. You can rapidly integrate your entire sales force and provide them with critical real-time information, turning routine customer interaction into potential profit-building opportunities. Lastly, SageCRM.com has complete two-way synchronization with Microsoft® Outlook®.

Streamlined Selling

With SageCRM.com SalesTeam, sales cycles can be dramatically shortened, so deals close faster. Because the system may be easily configured to meet any company's unique sales processes, companies can track, measure, and report on sales objectives or milestones to help locate and eliminate bottlenecks that typically stretch the sales cycle. More efficient handling of sales opportunities fosters greater collaboration, saves time, and leads to increased sales.

Improved Sales Forecasting

Quickly and easily view all of the sales opportunities in your pipeline. With such transparency, you can more effectively gauge customer demand and generate more accurate sales forecasts. You can then use this data to make more informed decisions regarding where to best allocate your company resources and help your business run more efficiently.

Easy and Affordable

SageCRM.com SalesTeam is an on-demand solution that significantly reduces your cost of ownership. One low price gets you everything you need — your CRM application, support, training, backups, updates, and more — without large upfront software and hardware investments or a dedicated system administrator. Your CRM costs scale according to your organization's growth — you can quickly and easily add as many users as you like.

Fast Deployment

SageCRM.com SalesTeam is designed to help you realize a faster return on investment, a minimal impact on business operations, zero slowdown in IT department productivity, and immediate use of capabilities. It can be rapidly deployed — as quickly as the same day you sign up for service. With the easy-to-use interface, your sales team can start using and benefiting from the powerful features of SageCRM.com SalesTeam immediately, with virtually no disruption to your sales operation.

Simple Configuration

Integrating business rules across all channels, departments, and employees is easy with SageCRM.com automated workflows. In addition, SageCRM.com can be quickly integrated with third-party applications and Web sites using our Web Services interface.

Secure Data Protection

SageCRM.com SalesTeam provides multiple security layers to protect your data from possible sources of loss. Together, these security levels maximize the safeguarding of your valuable data. To protect customers' data and to authenticate the validity of user logins, we use the same 128-bit SSL encryption technology that is used to protect sensitive financial data in an online environment.

Sage Software

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